

Advanced Inventory Keeps Equipment Dealer Humming

Upgrading to QuickBooks Enterprise cures inventory headaches for administration manager at FFUN Trailers and Marine.

Inventory management made easy. FFUN Trailers and Marine in Saskatoon, Saskatchewan is the place to go for trailers, pontoon boats, Bad Boy mowers, and related parts. But with its complex product lineup and a mix of consumer and business customers who rely on the company, FFUN needed an accounting system with robust inventory capabilities.

Administration Manager Candace Lewchuck says she has saved a great deal of time and hassle since her company stepped up to QuickBooks Enterprise from Premier and added the Advanced Inventory module a year ago. “We have \$5 million in inventory on our two lots,” Lewchuck says. “Before adding Advanced Inventory, we had to run one massive inventory report and print everything out.” Now Lewchuck can have the parts manager run more frequent, targeted inventory reports. “We have a handle on where everything is,” which makes new product ordering easier, she says.

“Any small business with inventory should 100 percent upgrade to Advanced Inventory. It’s a night and day difference.”

— Candace Lewchuck,
Administration
Manager

Taking control. The ability to do inventory assemblies—especially for pontoon boats, which don’t come with batteries or propellers when FFUN buys them from its vendor—has helped Lewchuck immensely, too. Assemblies allow FFUN employees to accurately price a product that is made up of multiple items, such as a boat, its propellers, battery, and so on, which they couldn’t do without Advanced Inventory. In addition to Lewchuck, who handles all the company’s accounting, the company’s receptionist uses QuickBooks for invoicing, as do the parts and sales departments.

“I have control of my inventory,” she says, “which saves me a lot of time, a lot of writeoffs, and a lot of headaches.” Thanks to Advanced Inventory’s broad feature set, Lewchuck and her colleagues can effortlessly track where parts are stored on the premises and which of the two lots they’re on. “There are a lot of little things in Enterprise that make my job easier,” she concludes.

FFUN Trailers and Marine

Industry:

Equipment sales and rental

Business Challenge:

Managing inventory in two locations

Prior Software:

QuickBooks Premier

